

# **2023-2024 PROSPECTUS**



## **EDUTAINING THE DIABETES COMMUNITY SINCE 1995**

## TAKING CONTROL OF YOUR DIABETES®

A 501(c)(3) Nonprofit Charitable Educational Organization 5720 Oberlin Drive, Suite 150, San Diego, CA 92121 858.755.5683 | tcoyd.org



## THE TCOYD® MISSION

Guided by the belief that every person with diabetes has the right to live a healthy, happy, and productive life, Taking Control Of Your Diabetes® educates and motivates people with diabetes to take a more active role in their condition, and provides innovative and integrative continuing diabetes education to medical professionals caring for people with diabetes.

## THE TCOYD® VISION

For all people with diabetes and their loved ones to have full access to proper education and therapy to aid in the prevention, early detection, and aggressive management of diabetes and its complications.

## MEET OUR EXPERT LEADERS



**Steven V. Edelman, MD**; Founder & Director, Taking Control Of Your Diabetes®; Endocrinologist; Professor of Medicine, University of California San Diego; Veterans Affairs Medical Center San Diego

I'M STEVE EDELMAN, founder of Taking Control Of Your Diabetes®. I was diagnosed with type 1 diabetes at 15 and was told that blindness, kidney failure and amputations were likely to occur after several years and that my life expectancy wouldn't exceed 20 years. I was not willing to settle for that, so I went into medicine to learn how to conquer this condition and to help others affected by it. I've been living with diabetes for over 50 years now and have dedicated my career to educating and empowering others with this condition to become active members of their healthcare teams so they can live long, healthy lives with diabetes.



**Jeremy Pettus, MD**; Director, Type 1 Track & CME, Taking Control Of Your Diabetes®; Endocrinologist; Associate Clinical Professor of Medicine, UCSD School of Medicine, University of California San Diego

I'M JEREMY PETTUS, and was also diagnosed with type 1 diabetes at 15 years old. Since then, I've dedicated my career to educating and treating others like myself. In my research, I focus primarily on clinical trials that test new and innovative therapies for people living with diabetes. These include studies on medications to reverse or slow the progression of diabetes, islet cell transplantation strategies and device studies such as artificial pancreas technology. As somebody who has the disease myself, sees patients with type 1, and is actively working on curing/treating the disease, I am so happy to be a part of the TCOYD® education team.

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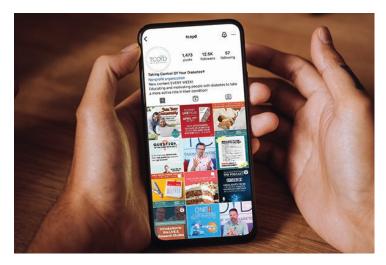




OVER 600 ORIGINAL VIDEOS
OVER 12 MILLION VIEWS



OVER 390 VIRTUAL AND IN-PERSON PROGRAMS
OVER 3.4 MILLION ATTENDEES



**SOCIAL MEDIA IMPRESSIONS NEARLY 3 MILLION EVERY MONTH** 

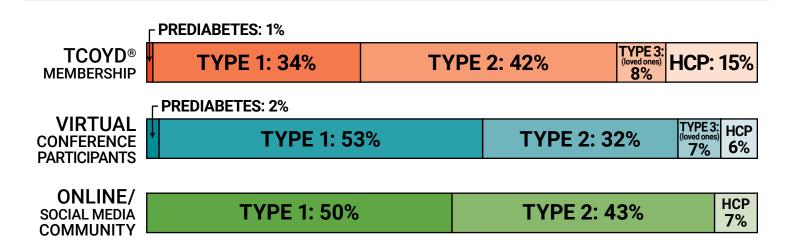


OVER 650 ONLINE ARTICLES
OVER 5.6 MILLION VIEWS

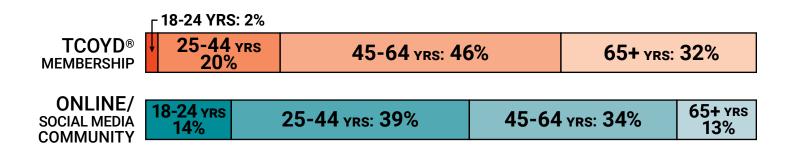
## WHO DO WE SERVE?

Our community is made up of a diverse group of actively engaged people living with diabetes, their loved ones, and medical professionals from around the world.

## BREAKDOWN BY **DIABETES TYPE**



## **BREAKDOWN BY AGE**



## BREAKDOWN BY **DIABETES DURATION**

MEMBERSHIP 19% 13% 211 7ks. 45%	TCOYD® 0-10 MEMBERSHIP			21+ yrs: 45%
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## **HEAR DIRECTLY** FROM OUR COMMUNITY



"I watch all your videos, and enjoy them all. I always enjoy the light-hearted, relatable, informative and entertaining material. I use the G6 and learned that Dr. P's placement (thigh) works great for me."

- KAREN, T1D -

"I had really fallen off my routine and slipped into a really horrible mindset of just not caring as much about taking care of my diabetes. This new video (specifically, the segment on mental health) completely renewed my interest in maintaining my range and restored my strength to do better. So, thank you for taking the time to create the video and hit on exactly what was needed to motivate me again!"



- ANDY, T2D -



"Hi from Ireland! My daughter is T1, aged 16 months when she was diagnosed and has been on the Dexcom and Tandem Tslim now for almost 3 months. Thank you so much for your clear explanation on your video - it's the first time I have understood standard deviation. Our endocrine team are lovely but only look at A1C!"

- LOUISE, T3 & DAUGHTER CORA, T1D -

"What does it feel like to step up to the plate and hit a home run EVERY TIME?! Another great video. Your ability to inspire HCPs has good ripple effects. You guys are not only bringing back the acceptability of fashion crimes (which takes the pressure off), but YOU'RE HELPING ALL OUR PATIENTS. They light up with hope. Your whole team gets my applause for the good you've already brought to patients I know. Thank you."



- KEVIN, HCP -



## **NET PROMOTER SCORE: 82**

A Net Promoter Score is a member experience metric that measures member loyalty and is predictive of growth. A score of 50 and above is considered excellent, while 80 and above is considered world-class.



## **NEW TCOYD® PRODUCTION STUDIO**

In 2023 TCOYD® moved to a new office with a 1,200-square-foot studio housing a green screen, film set, and podcast station. TCOYD® uses this studio on a daily basis to create informative, entertaining, state-of-the-art education in-house.



## TCOYD® PROGRAMMING



#### VIRTUAL CONFERENCES

#### **OVER 42,000 PARTICIPANTS**

Our large-scale half-day virtual conferences welcome participants from around the world to come together to learn and connect. Complete with lecture auditoriums, network lounges, LIVE Q&A with endos, entertaining songs and a virtual exhibit hall to chat live with sponsors, learn more about each product, and sign up to receive more information.



#### DOSE OF DRS. E & P

#### **NEARLY 650,000 VIEWS**

Our monthly "Dose of Drs. E & P" videos provide bite-sized insights on the hottest topics in diabetes for people with prediabetes, type 1 and type 2 diabetes, loved ones, and healthcare professionals. These short and sweet videos deliver important information fast, and are shared across all digital channels.



#### TCOYD® - THE PODCAST!

#### **OVER 100,000 LISTENS, FROM OVER 150 COUNTRIES**

Our bi-monthly episodes take a deep dive into the day-to-day of living with diabetes. Our hosts Drs. E & P, and their special expert guests focus on concentrated topics and share their personal experiences, ensuring complete understanding from all our listeners. Topics include endos' top tips, the science behind diabetes, complications, intermittent fasting, MDI, LADA, sex, alcohol... the list goes on!



#### **TCOYD® LIVE PLUS**

#### **NEARLY 2 MILLION VIEWS**

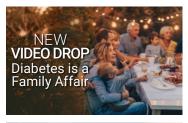
Our monthly live-streamed programs explore diabetes-related topics including technology, weight management, heart and kidney care, type 1 research, emotional health, and more. Streamed for a live audience on Facebook, Instagram, Twitter, LinkedIn, and YouTube with LIVE Q&A.



#### **NEWSLETTER ARTICLES**

#### **OVER 5.6 MILLION READS**

Our monthly digital newsletter helps our readers know about the latest news in diabetes, educational resources, lifestyle tips, healthy recipe ideas and more. Each article is written by a TCOYD®-trusted diabetes expert or told from the perspective of somebody living with diabetes.



#### **VIDEO DROPS**

#### **NEARLY 800,000 VIEWS**

Our monthly video releases of curated programming examine particular themes throughout the year from Heart Health (February), to The Scary Side: Hypos & Complications (October), to The Gifts of Diabetes (December). We will address it all...seasonally! Distributed via email, website, and on social media.



#### **ORIGINAL SONGS**

#### 13 ORIGINAL SONGS, WITH 630,000 LISTENS

Original songs, written and performed by TCOYD® faculty, bring music to the diabetes community in a way that has never been done before. From rock songs, to piano ballads, to acoustic jams, everybody living with diabetes feels heard while singing along to the funny lyrics. Available to stream on Spotify & Apple Music!



#### TCOYD® NEWSY NEWS

#### 3 EPISODES, WITH OVER 30,000 VIEWS

Inspired by SNL's Weekend Update, this new video news segment covers the latest updates and exciting advancements in diabetes care. Shared to both a patient and healthcare professional audience.



### **3 VIRTUAL CONFERENCES WITH FREE REGISTRATION**

- OVER 12,000 PARTICIPANTS FROM ALL 50 STATES
- OVER 50 INDIVIDUALIZED EXPERT WORKSHOPS FOR T1DS AND T2DS
- NEARLY 20% OF ATTENDEES WATCHED WITH AT LEAST ONE OTHER PERSON



## **AFTER ATTENDING A VIRTUAL TCOYD® CONFERENCE & HEALTH FAIR:**

- 93% OF ATTENDEES: Feel more knowledgeable about strategies to better self-manage their diabetes
- 87% OF ATTENDEES: Feel more hopeful that they can improve control of their diabetes
- 48% OF ATTENDEES: Reported that their Time in Range (TIR) has improved
- 34% OF ATTENDEES: Reported that their number of hypoglycemic events decreased
- 19% OF ATTENDEES: Started a new diabetes medication or modified their diabetes medications
- 18% OF ATTENDEES: Started a new diabetes technology or changed their diabetes technology



**TYPE 1: 81%** 

TYPE 3 (loved ones): 19%

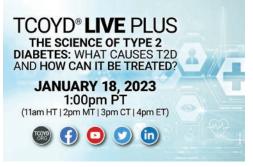
## **AFTER ATTENDING TCOYD® ONE CONFERENCE & RETREAT:**

- 83% OF ATTENDEES: Feel more knowledgeable about strategies to better self-manage their diabetes
- 66% OF ATTENDEES: Feel more hopeful that they can improve control of their diabetes
- 49% OF ATTENDEES: Plan on asking their doctor if they can start a new medication or different type of insulin to help manage their diabetes
- **28% OF ATTENDEES:** Plan on talking with their doctor about a new or different diabetes device to help manage their diabetes





### 12 PROGRAMS WITH **OVER 1.7 MILLION VIEWS**













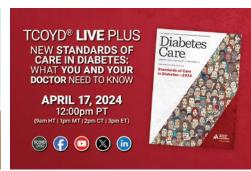














## TCOYD® - THE PODCAST!

AN EDUTAINING SHOW ALL ABOUT THE HIGHS & LOWS OF LIVING WITH DIABETES

## 52 EPISODES WITH OVER 100,000 LISTENS FROM OVER 150 COUNTRIES

















































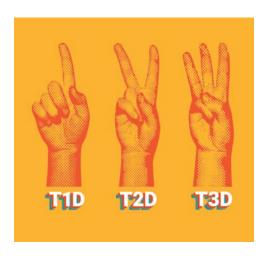






## TCOYD® FACEBOOK SUPPORT GROUPS

TCOYD® Facebook community groups are tailored to type 1s, type 2s and type 3s (family members, friends and caregivers) and aim to connect people from around the world to share ideas and support one another while navigating the day-to-day of life with diabetes.





## **WE ARE ONE WEBSITE**

We Are One (WAO, weareonediabetes.org) is a collaborative registry for healthcare professionals who work in the diabetes space and also have type 1 diabetes themselves. The WAO website is a user-friendly and engaging platform, becoming an international hub for T1D resources, information, and networking. The goal of WAO is to unify the type 1 community to work together and share ideas to improve the state of diabetes care.

## TCOYD® RESEARCH REGISTRY

TCOYD® has partnered with The Behavioral Diabetes Institute in order to grow their shared online database of individuals who have volunteered to participate in diabetes studies and clinical trials. This clinical trial recruitment process gathers information on type 1s and type 2s who are interested in participating, evaluates individual qualifications for certain studies, and contacts them when a qualified opportunity arises. This valuable data is published to help healthcare providers advance diabetes treatment and all published studies can be found on the TCOYD® website.





TCOYD® CME programs provide quality, complimentary education for healthcare professionals wanting to expand their knowledge of diabetes management. Our programs are content-rich and evidence-based, providing innovative education that impacts physicians' knowledge, competence, and performance, resulting in improved patient care. All programs are offered as free enduring webinars that can be taken at any time online to allow flexibility for busy provider schedules.

## 6 PROGRAMS IN 2023-2024 WITH OVER 6,300 PARTICIPANTS



### AFTER COMPLETING A TCOYD® CME PROGRAM:

- **95.61% REPORTED:** Relative to where I was prior to participating in this activity, I am confident that this activity improved my knowledge and/or skills on this topic.
- **94.71% REPORTED:** Relative to where I was prior to participating in this activity, I am confident that this activity improved my ability to better function as a member of the health care team.

#### HERE'S WHAT PARTICIPANTS SAID ABOUT TCOYD® CME PROGRAMS:

"These two doctors are always fantastic. They make the information easy to understand, and applicable to Patient Care."

"Great slides that clearly delineated the steps of diagnosis and intervention. The presentation was educational and entertaining! I had a little knowledge of the concept, but this presentation was very informative and cleared up many of my questions."

"This is an excellent presentation & so timely. Your presentation skills are excellent, entertaining & informative." 13





TCOYD® & DIATRIBE 17TH ANNUAL DIABETES FORUM HOSTED AS AN ASYNCHRONOUS IN-PERSON & VIRTUAL EVENT WITH OVER 200,000 VIEWS

## 2023 FORUM MODERATORS



STEVEN V. EDELMAN, MD
Founder & Director, Taking Control Of Your Diabetes;
Professor of Medicine, University of California San Diego;
Veterans Affairs Medical Center San Diego



**KELLY L. CLOSE**Founder & President, Close Concerns;
Founder, diaTribe; Co-founder, dQ&A

## 2023 FORUM PANELISTS



**EUGENE WRIGHT, MD** 



JOHN B. BUSE, MD, PhD



JUAN PABLO FRIAS, MD



**JEREMY PETTUS, MD** 



ATHENA PHILIS-TSIMIKAS, MD

## 2023 FORUM TOPICS

- Overview and updates to the ADA Standards of Care, with focus on obesity, Time in Range and glycemic health
- Diabetes technology updates: AID/HCL systems, CGM/BGM, connected injection (smart pens), apps
- Glycemic, heart, and kidney health: data on cardio and renal protective outcome studies: SGLT2 inhibitors, GLP1-RAs and dual agonists in T2D
- Adjunctive therapies for T1D/continuous ketone monitoring update
- The continually changing landscape for the treatment of obesity and fatty liver disease
- Most recent clinical trial readouts
- T1D delay & cures—cell and disease modifying therapies
- · Key lessons in growing telehealth and remote care
- The most important variables in social determinants of health and health equity







#### TCOYD® TELLY AWARDS!

2024 Bronze Telly Award: Online - Entertainment

2024 Bronze Telly Award: Webseries - Education & Discovery

2023 Silver Telly Award: Webseries - Music

**2023 Silver Telly Award:** *Webseries* - Education & Discovery **2022 Bronze Telly Award:** *Webseries* - Education & Discovery

2014 Gold Telly Award



Platinum Transparency **2023 & 2024** 

Candid.

## 2024 CHARITY NAVIGATOR

4-Star Rating

## 2023 & 2024 GUIDESTAR

Platinum Seal of Transparency



## 2022 LEONARD AWARD

Honoree - Dr. Edelman

Lilly Diabetes



#### 2021 LIFETIME ACHIEVEMENT AWARD

Honoree - Dr. Edelman

Association of Diabetes Care & Education Specialists (ADCES)

### TCOYD® LEADERSHIP



STEVEN V. EDELMAN, MD steve@tcoyd.org Founder & Director, TCOYD®; Endocrinologist; Professor of Medicine, UCSD School of Medicine; Veterans Affairs Medical Center



BRITTANY CARNEY brittany@tcoyd.org Executive Director and Director of Marketing & Communications, TCOYD®



JEREMY PETTUS, MD jeremy@tcoyd.org Type 1 Track & CME Director, TCOYD®; Endocrinologist; Associate Clinical Professor of Medicine, UCSD School of Medicine

## TCOYD® CONFERENCE DIRECTORS



TRICIA SANTOS, MD
Co-Director, Type 2 Track, TCOYD®;
Endocrinologist;
Associate Clinical Professor of
Medicine, UCSD School of Medicine



SCHAFER BOEDER, MD Co-Director, Type 2 Track, TCOYD®; Endocrinologist; Diabetes Researcher



WILLIAM POLONSKY
PhD, CDCES
Clinical Psychologist;
Founder & CEO,
Behavioral Diabetes Institute

- PLUS OVER 1,000 EXPERT FACULTY MEMBERS -

### TCOYD® PARTNERS





























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